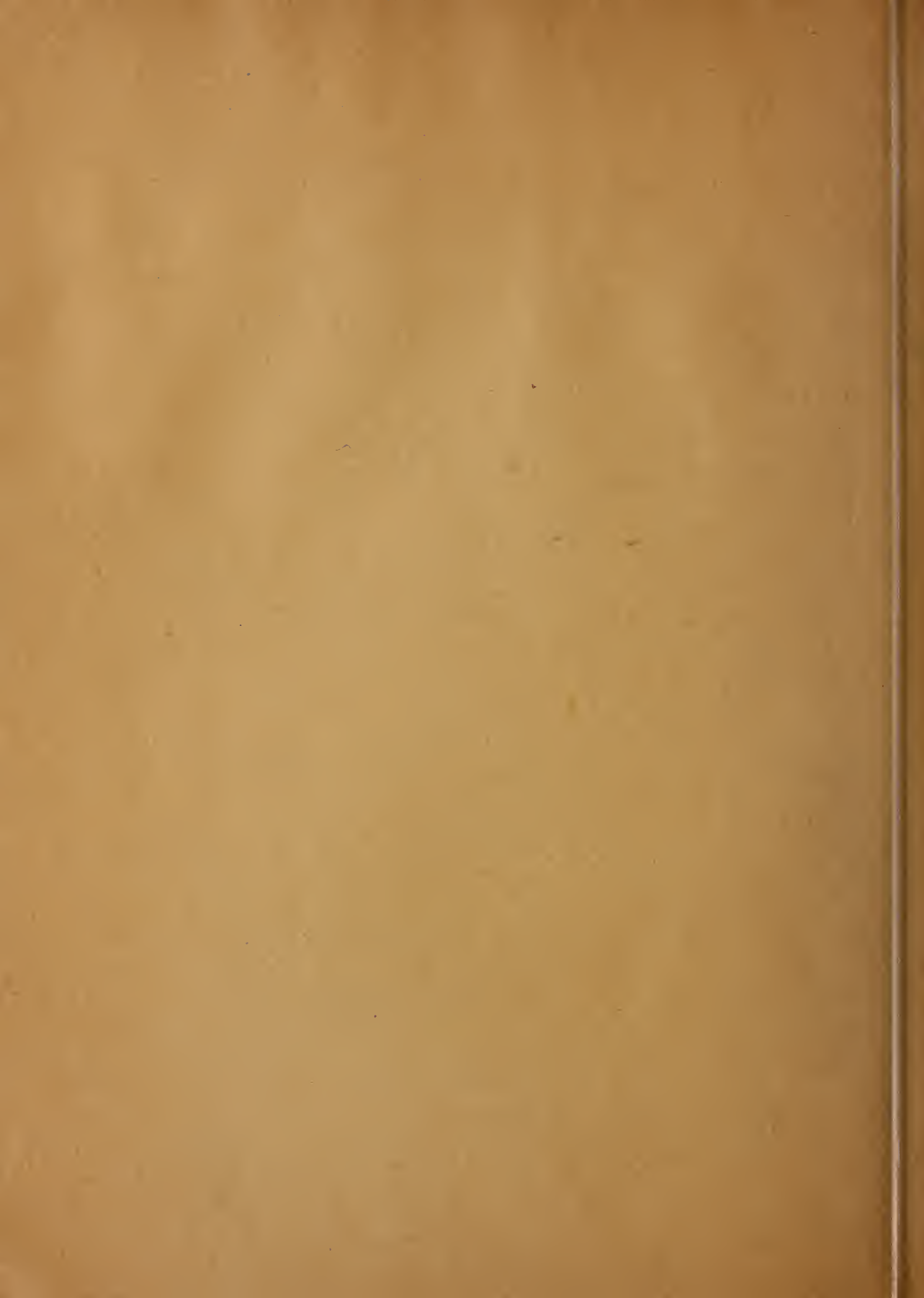


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**Bibliography**  
**on the**  
**Marketing of Agricultural Products**



**Compiled**  
**by**  
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**Members of the Library Staff of Bureau of Agricultural Economics**

**Washington, D. C.**

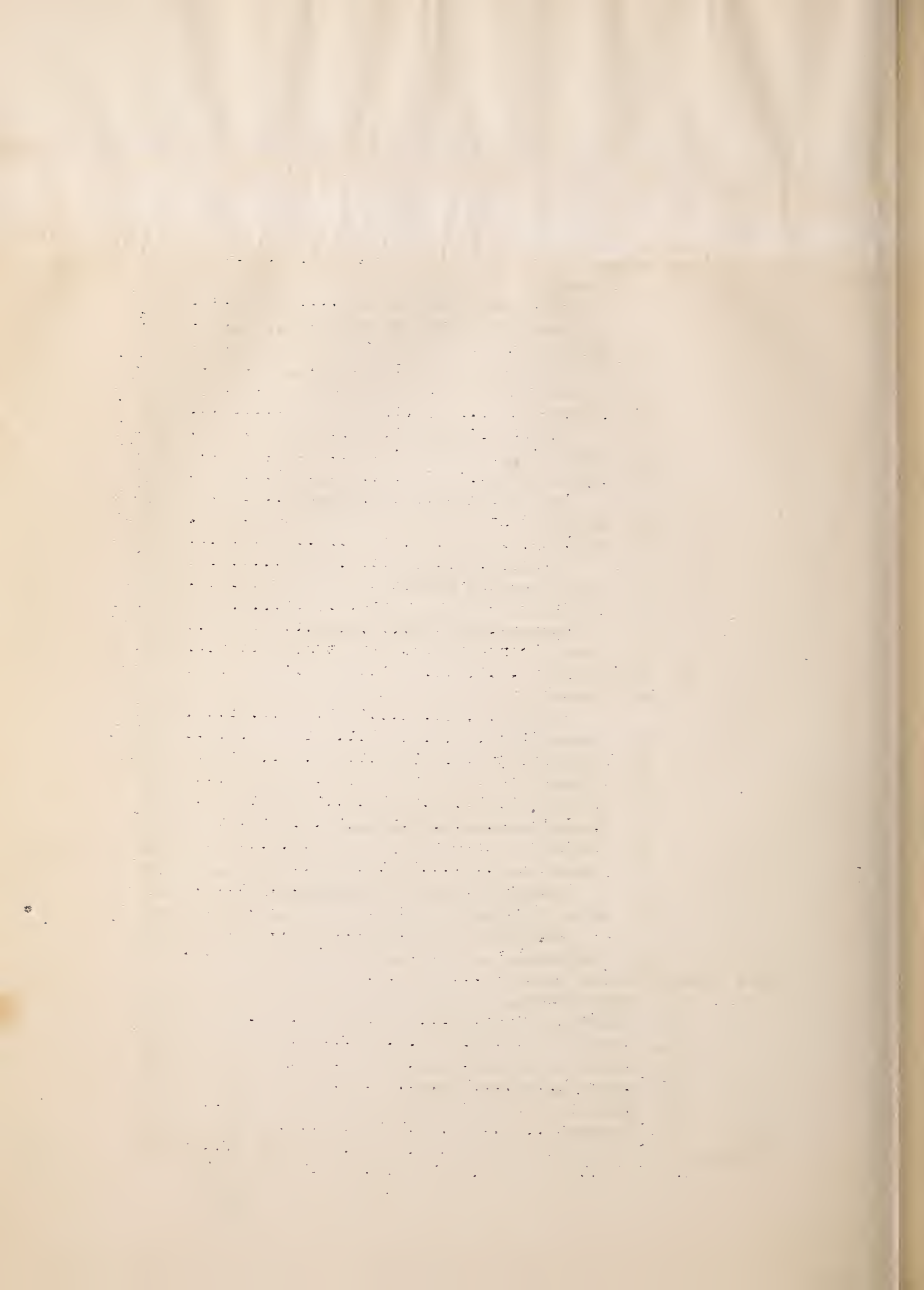




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1. The first part of the paper is devoted to a general  
discussion of the problem. It is shown that the  
problem is of great importance in the theory of  
differential equations. The problem is to find the  
general solution of the differential equation  
$$y'' + p(x)y' + q(x)y = r(x)$$
  
where  $p(x)$ ,  $q(x)$  and  $r(x)$  are functions of  $x$ .  
The general solution of this equation can be found  
by the method of variation of parameters. The  
method consists in assuming a particular solution  
of the form  
$$y = u(x)y_1(x) + v(x)y_2(x)$$
  
where  $y_1(x)$  and  $y_2(x)$  are two linearly  
independent solutions of the homogeneous equation  
$$y'' + p(x)y' + q(x)y = 0$$
  
and  $u(x)$  and  $v(x)$  are functions to be  
determined. The method of variation of parameters  
consists in finding  $u(x)$  and  $v(x)$  such that  
the above equation is satisfied. The method of  
variation of parameters is a very general method  
and it can be applied to any linear differential  
equation of the second order. The method of  
variation of parameters is a very powerful method  
and it can be used to find the general solution  
of any linear differential equation of the second  
order. The method of variation of parameters is  
a very important method in the theory of  
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INTRODUCTION

In this bibliography the attempt has been made to compile the more important references to the publications in English on the Marketing of Agricultural Products. Periodical articles have not been included as a class because the Agricultural Index, published by the H. W. Wilson Co., makes such articles fully available. Exception has been made, however, in the case of the periodicals whose titles follow: Annals of the American Academy of Political and Social Science, American Economic Review, Journal of Farm Economics, International Review of Agricultural Economics, State Horticultural Society reports, Maryland Agricultural Society reports, certain issues of the Iowa Journal of History and Politics and the monthly publications of some of the State departments of agriculture.

In addition to the books on marketing some books on economic subjects and on particular commodities have been examined and chapters or parts devoted to marketing have been included, but no attempt has been made to cover this field exhaustively. General works on marketing are listed only under Part I, General Marketing, although they frequently contain chapters on special commodities. In respect to all other material the arrangement is by commodity wherever possible. As a result of this arrangement the person interested in "Cooperation", "Storage" or "Transportation" will have to examine these headings under each commodity listed in the table of contents as well as under Part I, General Marketing, in order to find all references to these subjects.

The bibliography was designed to include all references to methods of marketing and discussions of the principles upon which methods of marketing should be based. All cost of marketing studies which could be found were included, but except for these no attempt has been made to cover the field of statistics. Nor has any attempt been made to cover the subject of exchanges exhaustively. One or two citations on this subject have been included under General Marketing, a few others have been entered under the commodity headings such as cotton or grain. Every title has been examined and annotations made where the nature of the material was not sufficiently clear from the title. For instance the U. S. Department of Agriculture Bulletin 1109, entitled "Sales methods and policies of a growers' national marketing agency" is annotated to show that it relates only to the American Cranberry Exchange.

The collecting of the references for the bibliography was the work of the entire staff of the Library, of the Bureau of Agricultural Economics. The three members of the staff whose names appear on the title page are responsible for the examination of each item of the material considered, the decision as to inclusion or exclusion, and the annotations. This bibliography supersedes the "Selected list of publications on the marketing of farm products," compiled in the Library of the U. S. Bureau of Markets by Mary E. Griffith in 1918 and the two supplements issued in 1919 and 1922. Every title in these lists was examined in the same way in which the new material was examined.



It was planned to issue this bibliography in January, 1924, and all material was included through 1923. Unexpected delays were encountered, however, so that it has seemed best to include all U. S. Department of Agriculture publications and such other material for the current year as came to the attention of the compilers during the final preparation of the bibliography for publication.

Hearings before committees of the U. S. Congress were included when they contained material of interest in relation to marketing. Laws relating to marketing are not included.

Bulletins, circulars, etc. published by the U. S. Department of Agriculture are marked with two stars (\*\*) when they are out of print. Those marked with one star (\*) may be obtained at the price indicated from the Superintendent of Documents, Government Printing Office, Washington, D. C. Others may be obtained free from the Office of Publications, U. S. Department of Agriculture, Washington, D. C., so long as there is a supply available for free distribution. The abbreviation S.R.A. refers to Service and Regulatory Announcements of the U. S. Department of Agriculture.

Many states have Marketing Bureaus or Divisions of Marketing under the State Departments of Agriculture. No attempt has been made to include the reports of these Bureaus or Divisions although they may contain items of local interest.

#### Agricultural Index.

Card Catalogue, Library, U. S. Department of Agriculture.

Card Catalogue, Library of Congress.

Card Index, Library, Bureau of Agricultural Economics.

Experiment Station Record

Monthly Catalogue of U. S. Public Documents.

Monthly List of State Publications.

Monthly List of Station Publications.

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Bibliographies listed on page 18 under General Marketing, and many of the bibliographies listed under commodity headings.

Mary G. Lacy, Librarian,  
Bureau of Agricultural Economics,  
U. S. Department of Agriculture,  
Washington, D. C.

June 12, 1924.



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Adams, E. F. The modern farmer in his business relations. San Francisco, N. J. Stone co., 1899. 662p.

Book 4, entitled The farmer as a business man, contains chapters on the commission merchant, the railroads, and the speculator in relation to the farmer.

Book 5 is entitled The farmer as a cooperator.

Book 7 is entitled The cooperative fruit marketing societies of California.

Adams, R. L. Farm management. New York and London, McGraw-Hill book co., inc., 1921. 671p.

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Partial contents:

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Harris, Siebel. Methods of marketing the grain crop.

Merrill, J. C. F. Classification of grain into grades.

Cowen, W. S. Grain inspection in Illinois.

Mudgett, B. D. Current sources of information in produce markets.

Parker, Carl. Governmental regulation of speculation.

Babson, R. W. Factors affecting commodity prices.

Stone, G. F. Board of trade of the city of Chicago.

Carhart, E. R. The New York produce exchange.

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Arnold, J. J. Financing of cotton.

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Contents: Pt.1. More efficient distribution and conservation of foodstuffs; Pt.2. Lower costs through the middlemen and retailing; Pt.3. Lower costs through municipal markets and direct marketing; Pt.4. Lower costs through farm credits and advertising; Pt.5. Lower costs through cooperation; Pt.6. Elements in a constructive program for lower distribution costs.



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The middleman question: p.149-164.
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Pt. 1 contains the evidence gathered in Europe, arranged by country.

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Part XI. FRUITS AND VEGETABLES.

1. General.

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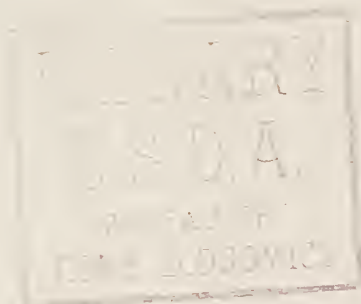
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